

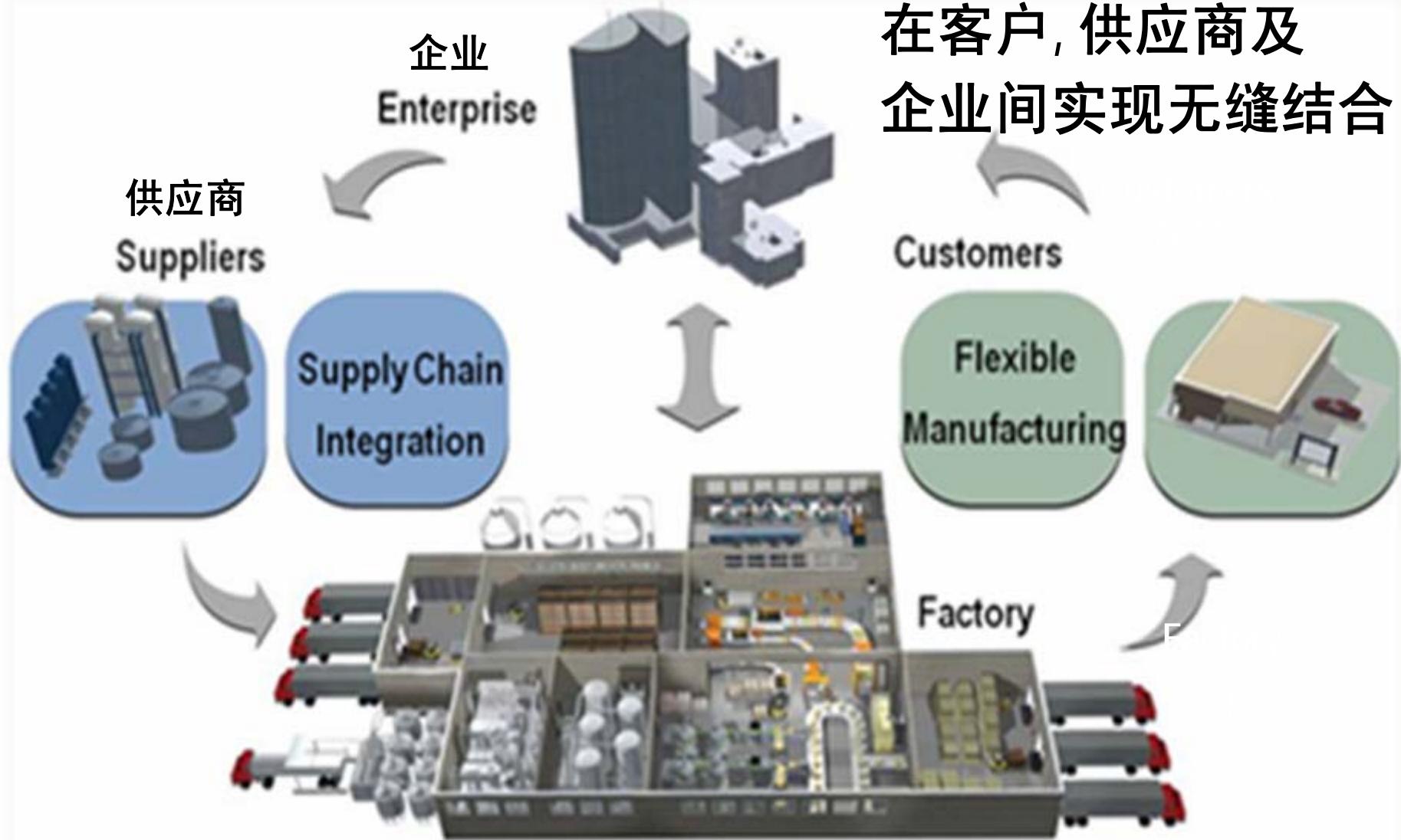
LISTEN.  
THINK.  
SOLVE.<sup>®</sup>

## MANUFACTURING CONVERGENCE

当代制造业的创新,  
融合和可持续发展



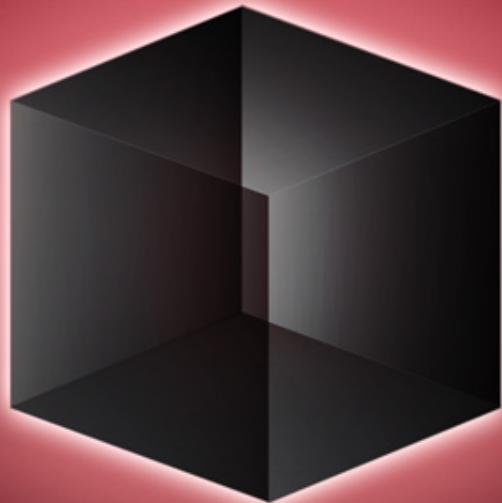
# The Vision 制造业的愿景



# Manufacturing: The Black Box

## 制造业的黑匣子现象

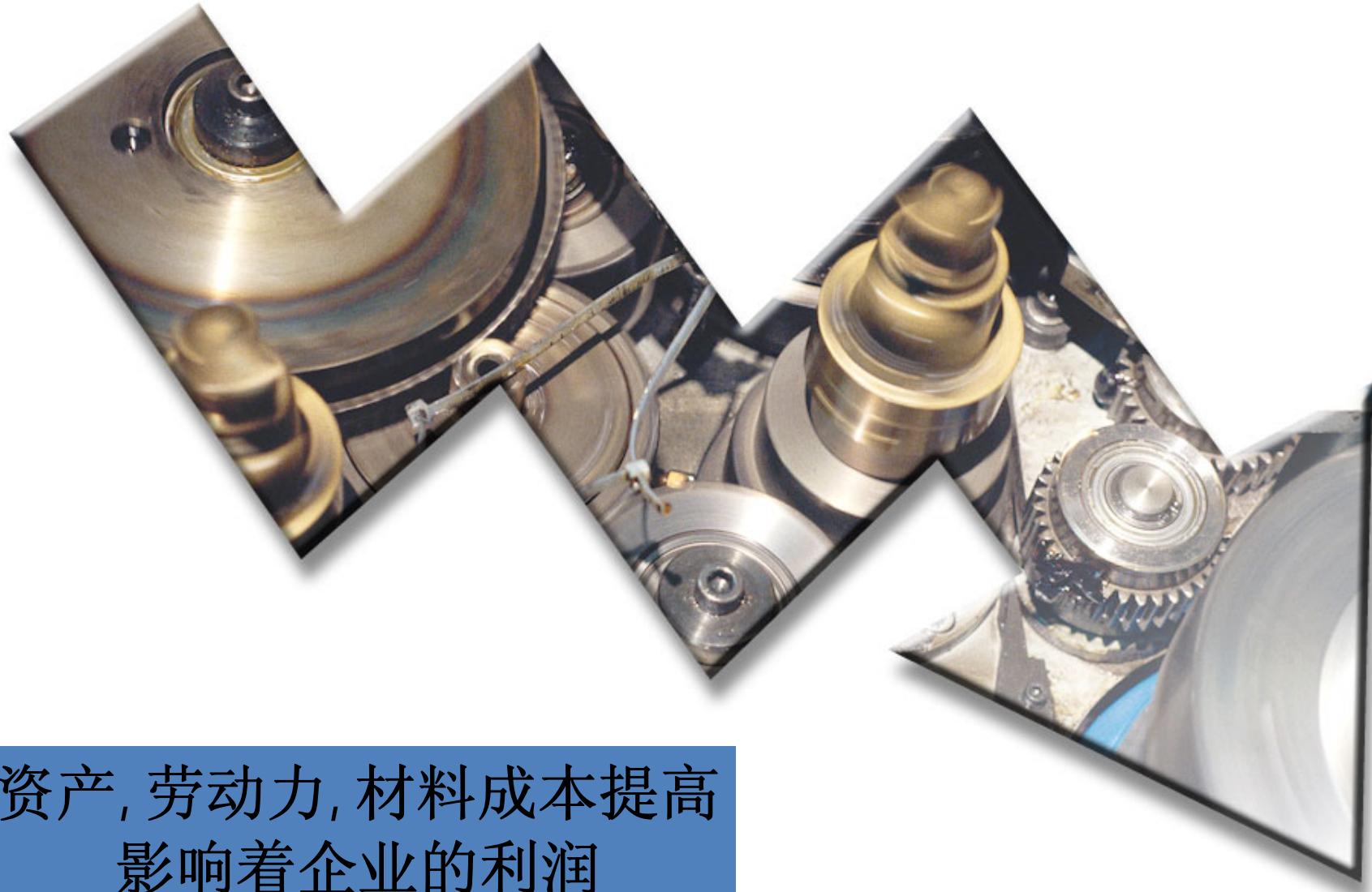
人力, 设备,  
原材料...



准时, 产量,  
质量, 预算

# Manufacturing: The Black Box

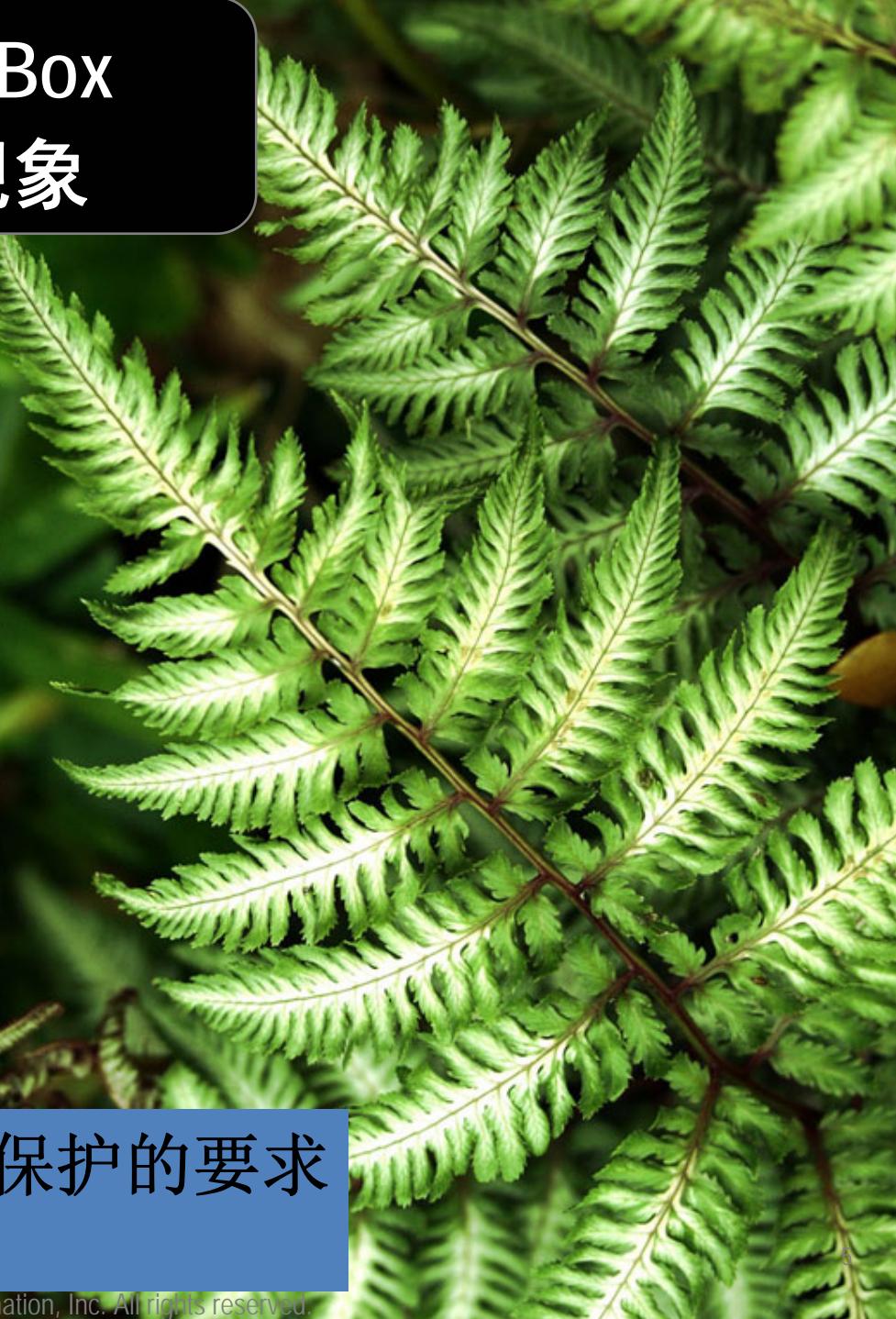
## 制造业的黑匣子现象



资产, 劳动力, 材料成本提高  
影响着企业的利润

# Manufacturing: The Black Box

## 制造业的苦恼: 黑匣子现象



能源供应的不确定性, 环境保护的要求  
影响着企业的利润

# Manufacturing: The Black Box

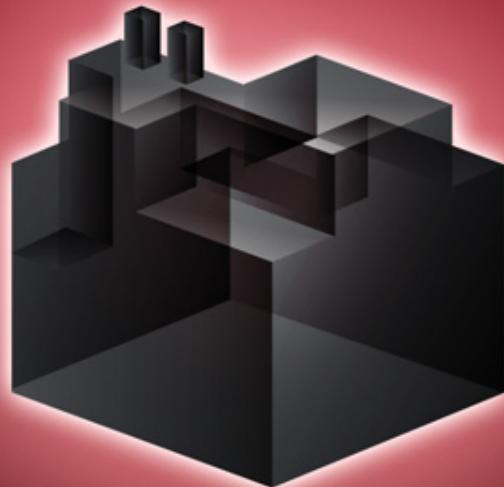
制造业的黑匣子现象

D W C  
T O Q Y I  
S P P V A S Z  
H E U G E L M H

内部运营及外包可视度低，及经济环境的变化  
影响着企业的利润

# Black Box Behavior 黑匣子的特征

## Blind Spots 盲点



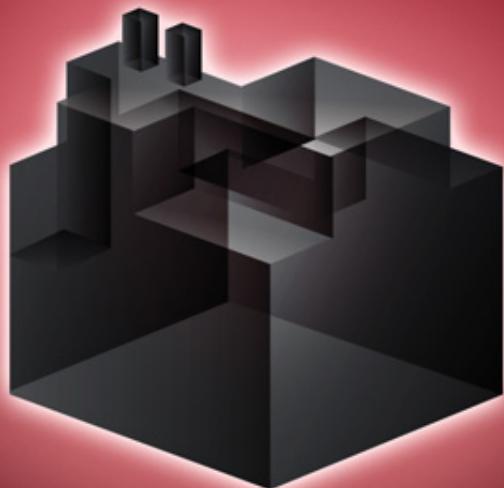
Visibility 可视度 Assets 资产 Labor 劳动力 Energy 能源  
Change 变化 Materials 材料 Emissions 排放

# Getting Out of the Box

## 冲出黑匣子

What's Driving  
Manufacturing  
Today?

什么是当今  
制造业的驱动力?



How are These  
Drivers Changing?

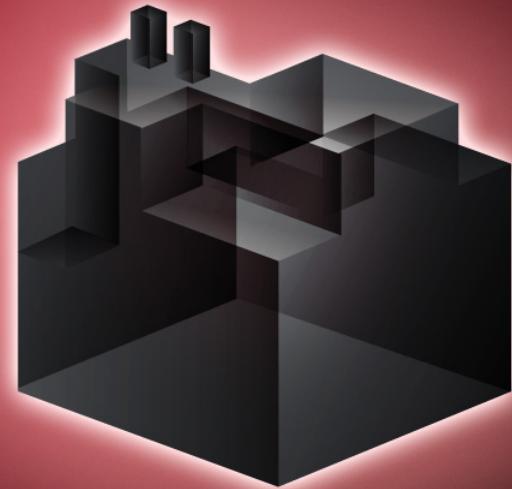
这些驱动力是  
如何变化的?

## Productivity 生产力



The traditional  
driver...Is it enough  
today?

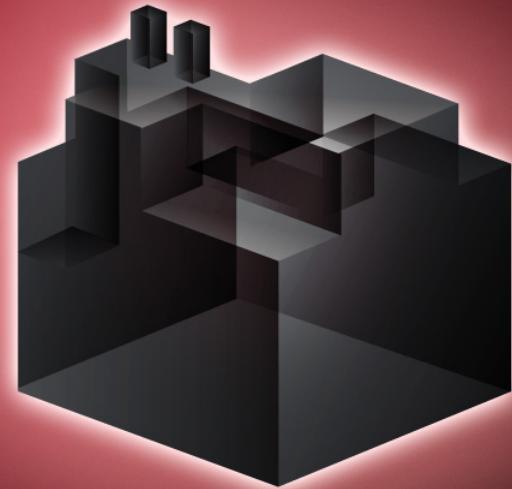
传统的驱动力…  
足够吗?



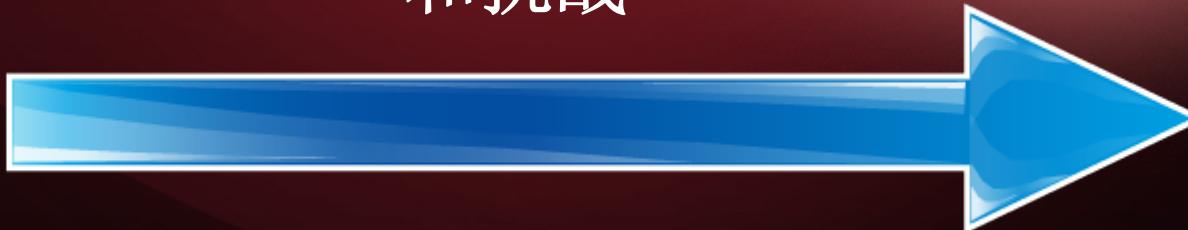
## Globalization 全球化



Boundless challenges  
and opportunities for  
differentiation



差异化的无限机会  
和挑战



# Market Drivers 市场驱动力

全球化



无限的机会 - 整个世界都是舞台

# Market Drivers 市场驱动力

全球化



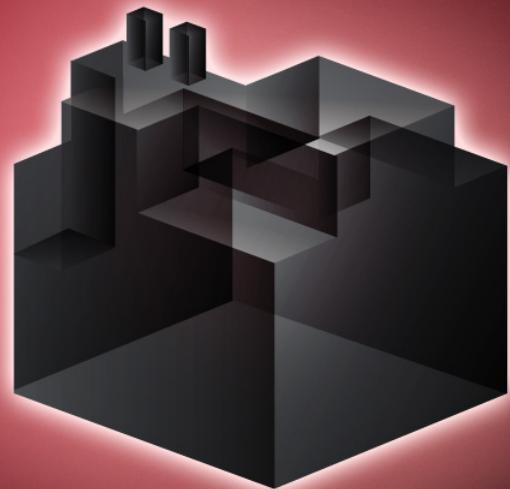
无限的挑战 - 同质化, 盗版, 品牌建设, 全球标准...

## Innovation 创新



New customers...  
New competition

新客户…新竞争





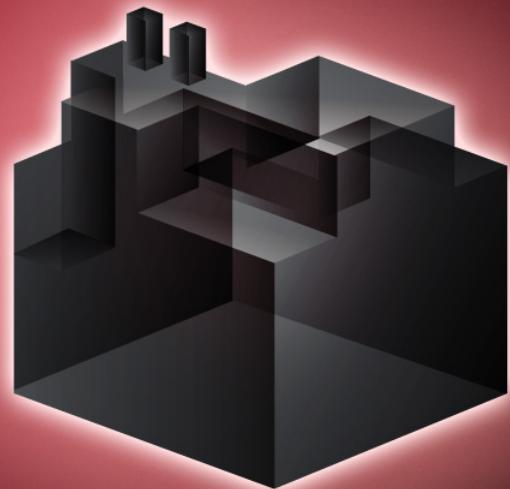
创新在一个组织内无处不在

## Sustainability 可持续发展



Cleaner, safer and  
more efficient

更清洁, 更安全  
和更高效





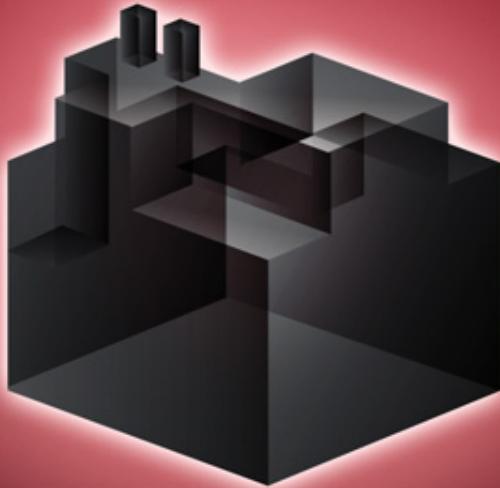
能源的消耗可控性, 污染排放的处理...  
给企业的运营增加了成本和复杂化

# Now What? 如何面对挑战?

Productivity 生产力



Market Drivers 市场驱动力



Globalization 全球化



Innovation 创新



Sustainability 可持续

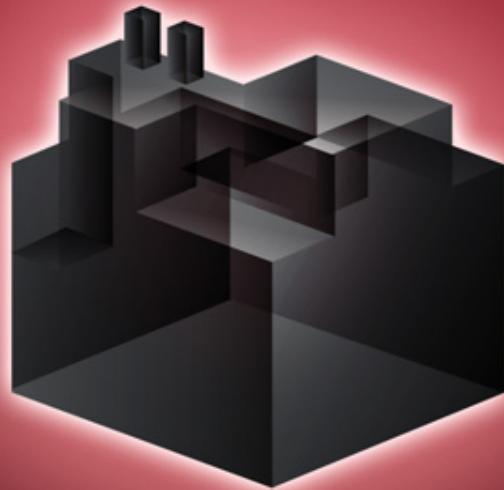


# Technology Roadblocks 技术屏障



现代化工厂中，动力, 控制, 通讯和信息问题错综繁杂  
带给管理者的是：血压的升高和无眠的夜晚

## Automation Disciplines 自动化的应对策略



Communication 通讯



Control 控制



Power 动力



# Manufacturing Convergence

## 制造业的融合

Information 信息



Communication 通讯



Control 控制



Power 动力



# Manufacturing Convergence

## 制造业的融合



# Manufacturing Convergence

## 制造业的融合

Information 信息

Productivity 生产力



Globalization  
全球化



Innovation  
创新



Sustainability  
可持续



Market Drivers  
市场驱动力



Communication 通讯  
Automation  
Disciplines  
自动化策略



Control 控制



Power 动力





## Information

Delivering insight for decision making and exposing competitive opportunities.

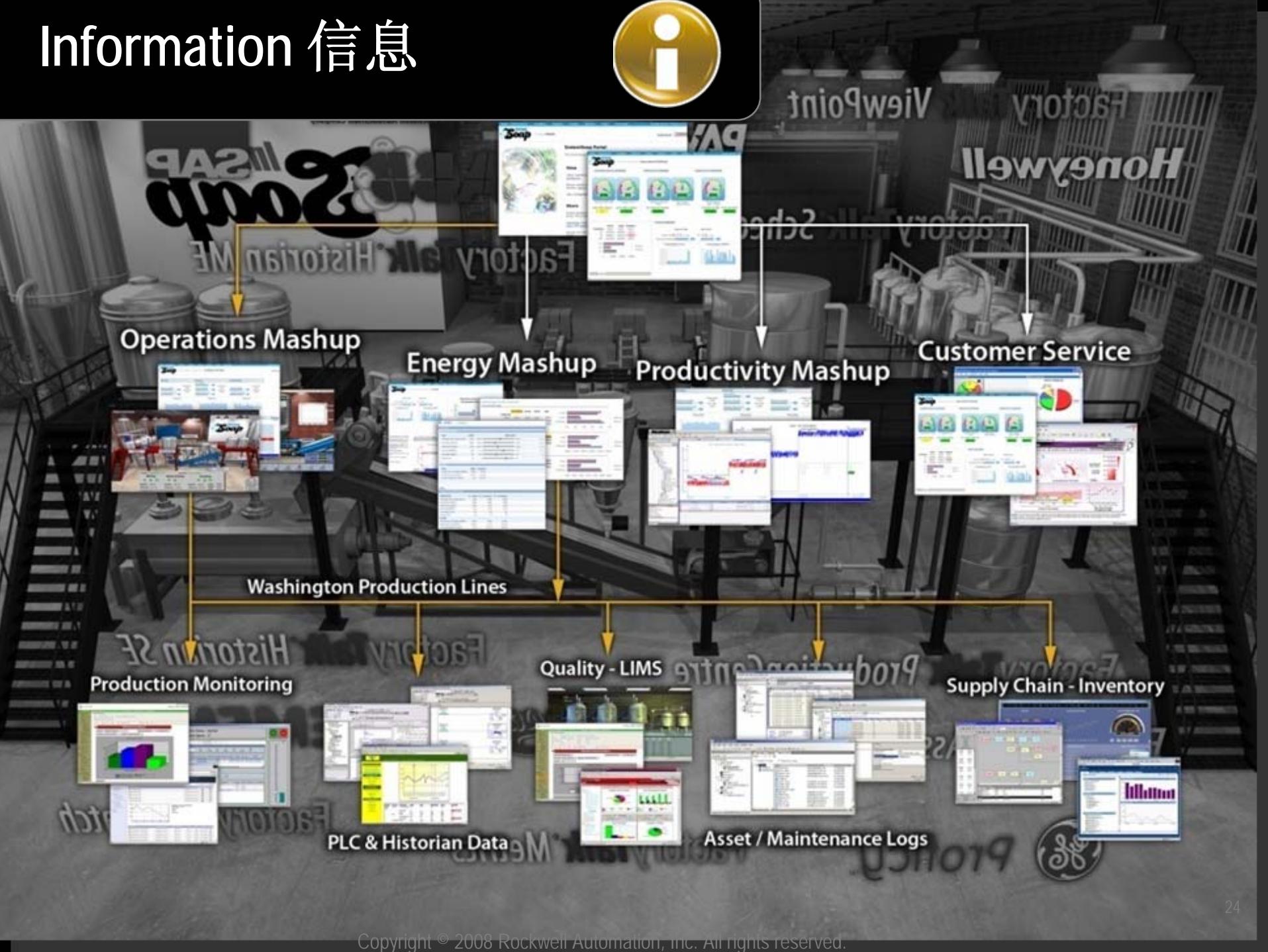
**决策和发现竞争机会的依据**

*from disparate to streamlined*



从杂乱到有序

# Information 信息





# FactoryTalk®

INTEGRATED PRODUCTION & PERFORMANCE SUITE  
INTEGRATED ПРОДУКЦИОН & ПЕРФОРМАНС СУИТ



Design &  
Configuration



Production  
Management



Data Management



Quality &  
Compliance



Asset Management



Performance &  
Visibility

*Access to information has helped us understand production inefficiencies...*

信息技术帮助我们发现什么环节的生产没有效率



## FactoryTalk® VantagePoint

对来自不同系统的数据进行优化

Elegantly simple, yet powerful – data on demand, from:

- Production systems 生产系统
- Historians 数据库
- Legacy systems 传统系统
- Enterprise, business & supply chain systems, 业务系统和供应链
- Data outside the four walls 外围数据



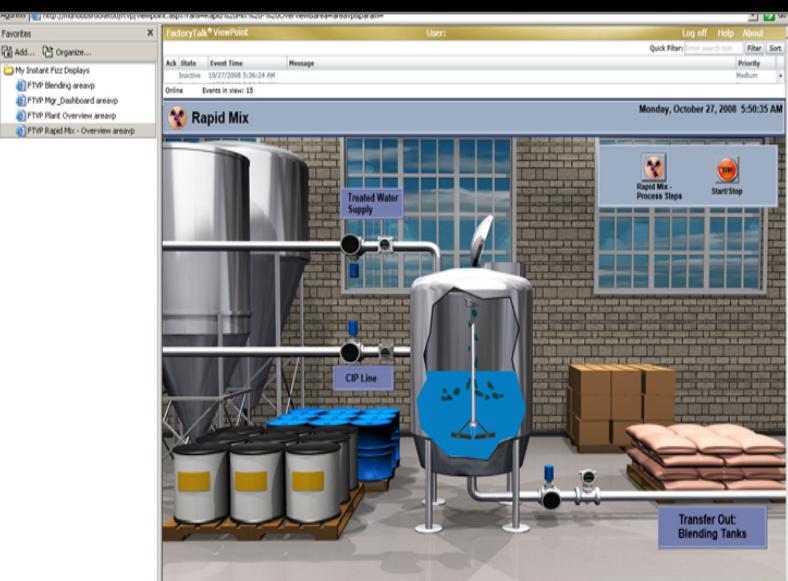
Increase Production 增加产量

Reduce Manufacturing Costs  
减少制造成本

Improve Product Quality  
提高质量

Reduce Environmental Risk  
降低环境风险

# Information 信息



## FactoryTalk® ViewPoint

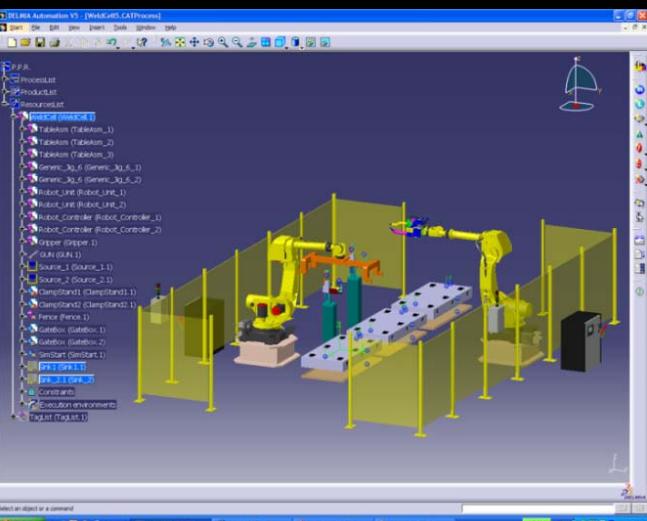
Extending visualization and real-time decision capabilities to browser-based users anywhere



基于互联网和浏览器技术

随时随地浏览企业运行数据, 提高可视化和实时决策能力

# Virtual Design & Production 可视化设计和生产



精确, 实时的仿真系统, 优化制造系统的管理, 加快新产品研发和投入市场

Optimize manufacturing operations & accelerate time to production by testing various what-if scenarios with an accurate, real-time simulation model

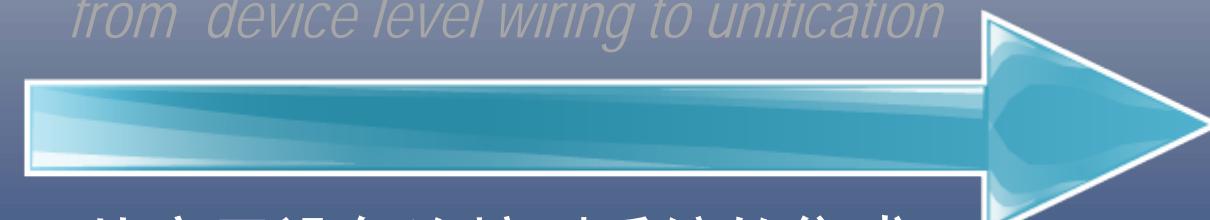


## Communications

Binding all disciplines together, adding  
seamless & secure business value.

把全部的控制策略融合在一起  
以提高商业价值

*from device level wiring to unification*

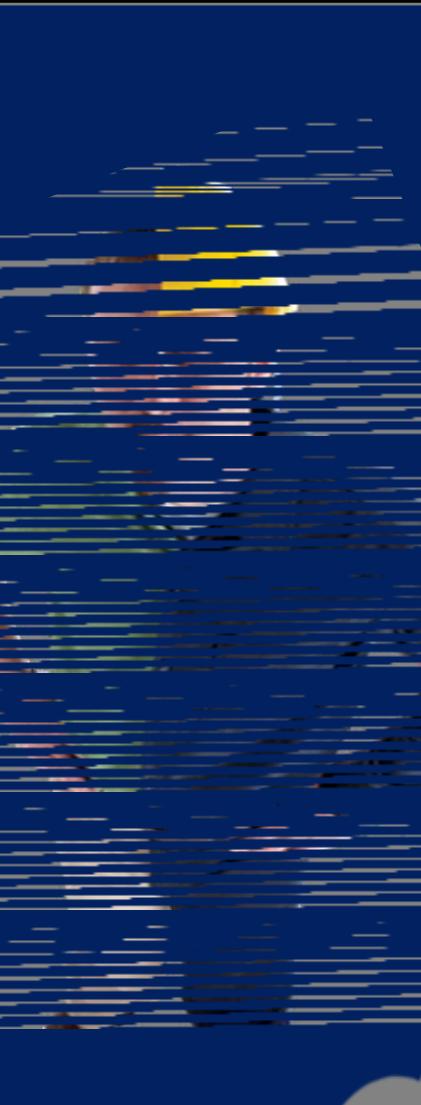


从底层设备连接到系统的集成

# Communications 通讯



IT Domain IT域



Shared Domain 共享域



Control Domain 控制域

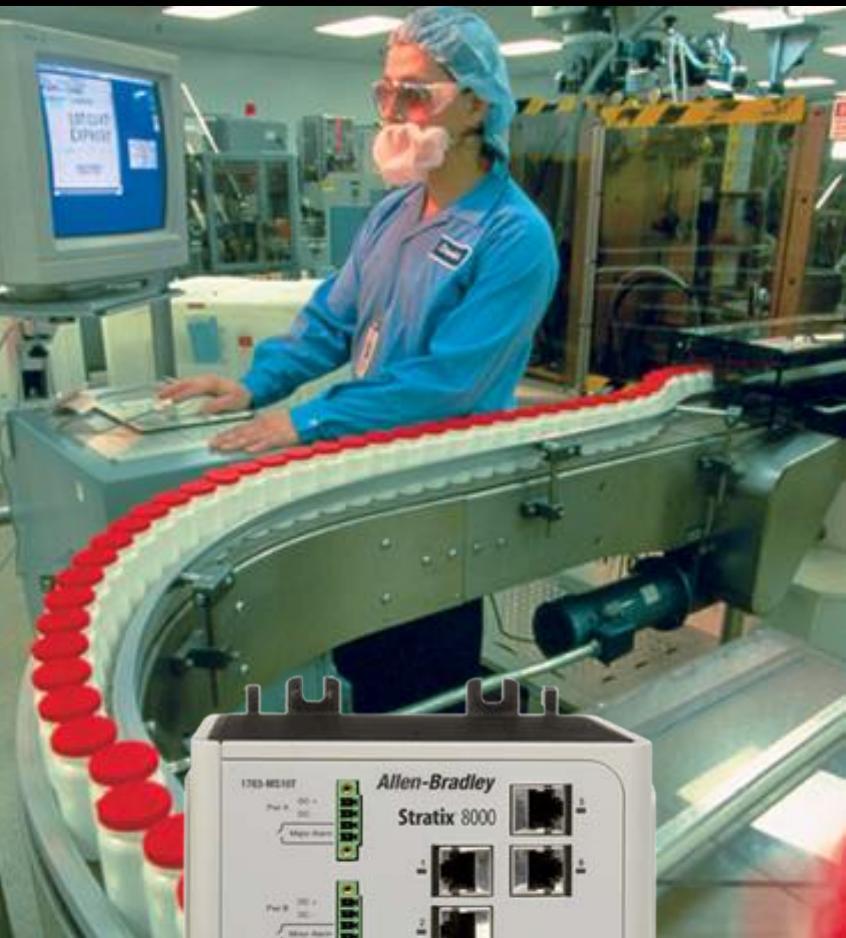


**Rockwell  
Automation**  
Market Leader in Automation

&

  
**CISCO**<sup>TM</sup>

Market Leader in Networking



## Stratix® 8000

工业以太网交换机系统的  
最前瞻性的解决方案

彰显着过去，  
代表着现在，  
引领着未来。

Achieve greater visibility, improve data assimilation, reduce costs and simplify management





## Control

Multiple control disciplines,  
integrating seamlessly.

多种控制策略的无缝集成

*from fragmented to integrated & plant-wide & IT ready*



从局部到整个工厂及IT的集成



Process  
过程



Batch  
批处理



Discrete  
离散



Motion  
运动



Drives  
传动



Safety  
安全



## Plant Wide Control Values

## 全厂统一控制的价值

**Logix**

- Faster Integration 更快集成
- Less Training 更少培训
- Simplified Maintenance 简化维护
- Reduced Complexity 降低复杂性
- Design Productivity 设计效率
- Faster time to Market & Changeover 加快上市和更新时间



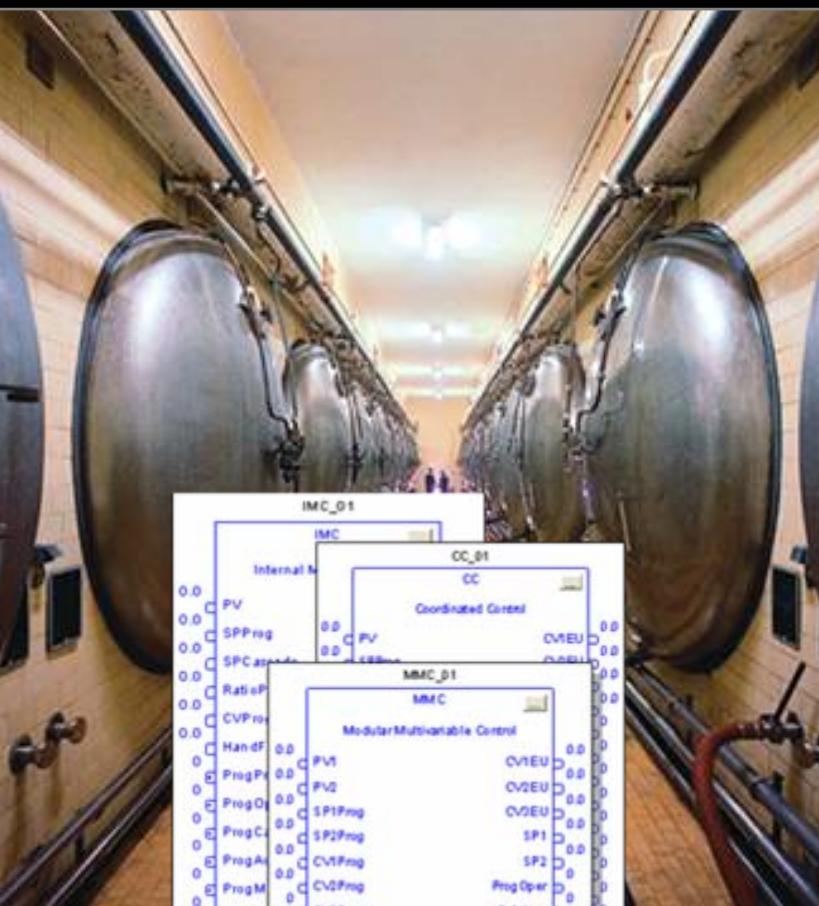


## ControlLogix™

Fully converged solution in a single development environment

在同一个开发环境下的完全融合的解决方案





**PlantPAX™**  
Process Automation System

## 媲美DCS的过程控制系统

Bringing together an end-to-end  
suite of plant wide process control  
with DCS like functions



## *CompactLogix™*

Wide range of available control,  
network and visualization sizes to fit  
your application

多种控制策略，网络及可视化选择满足您的控制需要



## Kinetix™

Seamless integration decreases  
machine design time and optimizes  
machine performance

无缝集成的运动控制系统  
解决方案,降低机器设计  
时间和优化机器性能



## Dynamix Condition Monitoring

Integrating condition monitoring and control for unprecedented production intelligence

集成的状态监测和控制系统，  
提高生产过程的智能化



# Power 动力



# PowerFlex™

## IntelliCENTER

# Power

Integrated to control, protect & maintain strategic assets.

控制集成，保护和维护战略资产

*From mechanical control to a competitive advantage*

从机械控制到竞争优势

# Repeatable Solutions 可重复的解决方案

## *Repeatable Solutions: Reusable Engineering, Tools & Processes*



### 消费品 Consumer Packaged Goods

- Tracking & Tracing
- Production Management
- Clean In Place (CIP)
- Batch Mixing & Blending
- Brewhouse Automation
- Energy & Combustion Control



### 冶金 Metals

- Material Handling
- Melting and Forming
- Processing & Finishing

### 纸浆造纸 Pulp & Paper

- Digesters & Boilers
- Tissue & Paper Machines
- Printing

### 矿山水泥 Mining & Cement

- Material Handling
- Raw Mill & Kiln Control
- Waste Fuel Control

### 汽车轮胎 Automotive/Tire

- MES Systems
- Body, Paint, and Assembly
- Mixers & Tire Machines

### 石油天然气 Oil & Gas

- On Shore Production Facilities
- Safety/Critical Control Systems
- Pipelines & Off Shore Platforms

# Partner Network: 合作伙伴网络



## Rockwell Automation PartnerNetwork™

**Business Enterprise  
Sales & Solutions  
Products & Technologies**

*The Power of Collaboration*

### 战略联盟

- Authorized Distributors(分销)
- Solution Providers  
(系统集成商)
- Machine Builders (OEM)
- Encompass Product Reference  
(战略联盟伙伴)
- Technology Licensing  
(技术授权)

帮助用户赢得挑战:  
Locally, regionally and  
globally with products,  
solutions and professionals  
bringing you engineering  
expertise.

# Manufacturing Convergence

## 制造业的融合



LISTEN. THINK. SOLVE.

Productivity

生产力



Globalization

全球化



Innovation

创新



Sustainability

可持续发展



Information

信息



FactoryTalk

Data Visualization

Communication

通讯



Unmodified Ethernet

Ethernet IP, Stratix

Control

控制



Integrated Architecture

ControlLogix

Power

动力



Intelligent Motor Control

PowerFlex, Intelllicenter

# Manufacturing Convergence

## 制造业的融合



生产企业和自动化供应商的融合 –  
齐心协力, 共同面对, 共同探讨, 共同进步

LISTEN.  
THINK.  
SOLVE.<sup>®</sup>

THANK YOU !  
谢谢 !